



Phone: (602) 999-0325
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hannah selznick, Owner
8549 E June St
Mesa, AZ 85207

CONSIGNMENT POLICIES AND PROCEDURES

- ♪ I will make the process easy and convenient for you.
- ♪ ALL instrument outfits I sell come fully accessorized—please send along if you have them:
Tenon covers, cork grease (pot), reed case, screw driver, case and cover
I add to the outfit: cleaning feather, water pillow case humidifier, silver cloth, cork grease tube and Martin Schuring Fingering Charts at no charge to you.
- ♪ Any costs for accessories and/or case/cover that I need to purchase to improve the outfit for sale, will be deducted at the time of the sale of the instrument and will be at my wholesale cost.
- ♪ ALL instruments require an up-to-date thorough and complete servicing. Please ship the instrument to Jason Onks.
The preferred shipping is through Fed Ex or UPS.
- ♪ Upon arrival, Jason Onks will evaluate the instrument briefly to determine if the instrument is one that will meet our consignment standards after servicing. If it **does not**, a representative of hannahsoboos will contact you to make arrangements to have it returned to you at your expense.
- ♪ If the instrument meets our consignment standards, it will be serviced. The hourly discounted rate is \$65.
Servicing can cost \$400-\$500+/- depending on how much work is required to meet the standards for me to sell it. When servicing is complete, you have 30 days to reimburse me by check for the service fees. Return shipping to AZ from Onks is \$20.00 per box.
Please add this amount to the invoice payment which is made to: THE OBOE FAIRY and mailed to the address on this agreement. The servicing needs to be paid in full before the instrument is added to the list of available instruments.

Please provide me a tracking number when you ship the instrument. Insuring the box value is your responsibility.

SHIP: Jason Onks Woodwind Specialists, 621 Fitzhugh Blvd. Suite 100, Smyrna, TN. 37167. 615-223-9015

- ♪ Commission charged at time of sale. Selling Price up to \$3,000.00/\$350.00.
Selling Price \$3,000.01-\$5,000.00/\$450.00; Selling Price \$5,000.01-\$9,999.99/\$550.00; \$10,000+10% Flat Fee
- ♪ We will be in discussion about the pricing so that you are absolutely happy once I have an opportunity to play test the horn. I will also do a market pricing analysis to ensure your pricing is fair and reasonable.
- ♪ If I receive a counter-offer, I will contact you before responding to the client.
- ♪ As soon as payment is received and deposited for your instrument, I will email you a complete breakout of the transaction. Your check will be promptly mailed.
- ♪ Either party may rescind this agreement at any time. You are responsible for reimbursing me for all expenses incurred by me including the shipping cost of returning the instrument to you at an address of your choice.
- ♪ I agree to advertise and market the instruments vigorously, and will screen all potential clients carefully. There is no guaranteed period of time for selling a consignment instrument.
- ♪ My instrument insurance will cover your instruments while it is in my possession, as well as during shipping while on trial.
- ♪ Thank you for giving me the opportunity to help you sell your instrument. By signing this document, you are verifying that you are the owner of the instrument(s) to be consigned.

Hannah Selznick

Client Name _____ Date _____

Hannah Selznick _____ Date _____

